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Everything you need in practice  
management – and more.

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**medisoft®**

**MCKESSON**

# At a value that respects your bottom line.

*The Medisoft® practice management system from McKesson has long been considered the best value on the market. With the addition of Medisoft Reports and Medisoft Clinical, Medisoft Version 15 (v15) gives you a new level of features, capabilities and greater value — the perfect money-saving solution for your practice in these challenging financial times.*

Until recently, software reviewers, medical software specialists and medical billing experts cited “reporting” as the primary difference between Medisoft software and other far more expensive systems. The new Medisoft Reports module (formerly Focus Reports Standard) offers extensive reporting capabilities – 228 reports in all.

Medisoft Reports is included in Medisoft Advanced and Medisoft Network Professional. That means existing Focus Reports users will have everything they enjoy today all in one program supported by McKesson, while all other Medisoft users will enjoy a whole new level of reporting.

## **Introducing Medisoft Clinical**

Adding more value to Medisoft v15, we’re also introducing Medisoft Clinical, a combined practice management/electronic medical record (PM/EMR) solution with affordability built in for small practices. Medisoft Clinical includes all of the practice management features of Medisoft v15 plus a proven EMR that has helped thousands of practices like yours provide exceptional quality of care while improving financial performance.

So whether your practice currently uses Medisoft and is considering an upgrade, or you are looking to replace your existing practice management system, you will not find a better value than Medisoft.

## KEY MEDISOFT FEATURES\*

## BASIC

## ADVANCED

## NETWORK PROFESSIONAL

Claim and statement management with Collections Worklist



Transaction entry



Customizable patient statement options



UB-04 paper and print image



Medisoft Reports (formerly Focus Reports)



Ability to use on a network for multiple users



Ability to store multimedia images including audio



\*This is a subset of Medisoft features. For a complete list, refer to the Medisoft v15 features matrix.

Stnt #	Subscriber	Phone	Status	Initial Billing	Ba...	Medis
4	CATSAD00	227-7722	Ready To Send			0
5	DOQUAG00		Ready To Send			0
6	JONSLU00	(480)123-4444	Challenge			0
9	BRJUA000	(222)342-3444	Ready To Send			0
11	SIMTA000	(480)555-5555	Hold			0
12	YOUNMI00	(602)222-3333	Ready To Send			0
13	AGADW000	434-5777	Ready To Send			0
14	BRJUA000	(222)342-3444	Ready To Send			0
15	AGADW000	434-5777	Ready To Send			0
1	DOEJO000	(480)999-9999	Challenge	12/11/2002		1 Paper
2	DOEJO000	(480)999-9999	Sent	12/11/2002		1 Paper
3	WAGSIE000	(121)419-7127	Sent	6/19/2002		1 Paper
7	WAGSIE000	(121)419-7127	Challenge	6/19/2002		2 Paper
8	ZIMAN000		Challenge	6/19/2002		2 Paper

Office Hours Professional - Medical Group (Tutorial Data)

January 13, 2009

Column 1	Column 2	Column 3
8:00a	Monday, 1/13/09	
8:15a		
8:30a		
8:45a		
9:00a		
9:15a		
9:30a		
9:45a		
10:00a		
10:15a		
10:30a		
10:45a		
11:00a		
11:15a		
11:30a		
11:45a		
12:00p		
12:15p		
12:30p		
12:45p		
1:00p		
1:15p		
1:30p		
1:45p		
2:00p		

New Appointment Entry

Chart: AGADW000 | Appt: Empty

Home Phone: 434-5777 | Cell Phone: |

Reason: | Back Plan: |

Length: | Minutes: |

Date: 1/13/2009 | Time: 9:00 am

Provider: JM | Mailed: J.D.

Repeat: No Repeat

Print Patient Appointment | Account Alert: RB OC

Happy Valley Medical Clinic - Monthly AR Days

Date	Charges	Payments	Adjustments	Working Days*	Any Daily Income*	Ending AP Balance
January 2002	0.00	-62.00	0.00	0	0.00	-62.00
March 2002	95.00	0.00	0.00	1	0.00	37.00
April 2002	350.00	162.00	0.00	1	162.00	210.00
May 2002	3.00	92.40	0.00	0	0.00	127.60
June 2002	103.00	104.00	-70.00	1	104.00	58.00
August 2002	83.00	32.00	0.00	1	22.00	121.00
September 2002	100.00	0.00	0.00	1	0.00	226.00
November 2002	150.00	0.00	0.00	1	0.00	376.00
December 2002	875.00	383.00	-15.00	1	127.67	535.00
December 2003	120.00	245.00	0.00	1	235.00	745.00
February 2006	106.00	0.00	0.00	1	0.00	854.00
March 2007	85.00	-0.00	0.00	1	0.00	939.00
January 2009	940.00	-0.00	0.00	3	0.00	1,279.00
	\$3,011.00	-\$1,047.00	\$85.00	15	\$69.67	\$1,379.00

## Increase Cash Flow

With a range of smart features, Medisoft can help your practice maximize cash collections:

- Medisoft verifies insurance eligibility using the eligibility service from RelayHealth®, McKesson's connectivity services business.
- At check-in, Medisoft enables the receptionist to collect the patient's co-pay directly from the scheduling screen. A remainder statement shows any missed co-pays in the total amount due.
- Electronic claims and remittance services powered by RelayHealth streamline the billing process and reduce A/R days.
- Robust claim management and statement management features make managing collections in-house a breeze.
- Statement management is further enhanced with BillFlash patient statements from RelayHealth partner NexTrust.

## Streamline Appointments

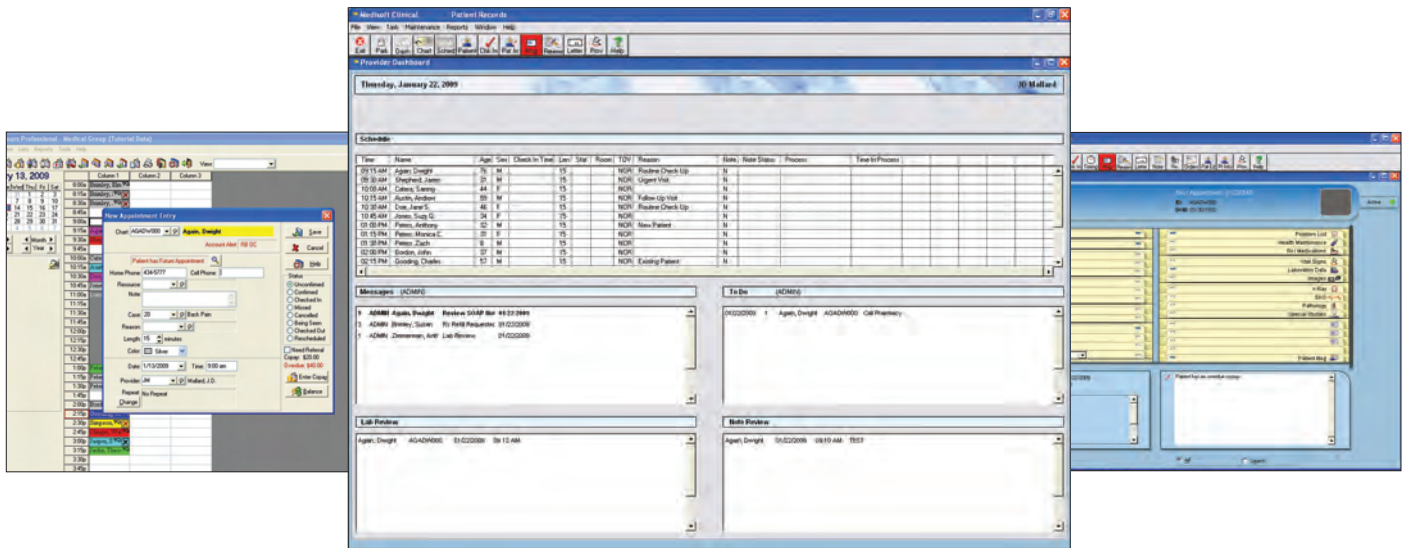
Medisoft comes standard with a scheduling engine that improves office workflow and simplifies the patient scheduling process. The add-on Office Hours Professional module makes scheduling, canceling and rescheduling appointments even easier. With Office Hours Professional:

- Instantly search all providers for the next available time slot.
- Use a color-coded appointment template to reserve time slots for certain types of appointments.
- Track the status of appointments and mark them as unconfirmed, confirmed, checked in, being seen, checked out, missed or cancelled.
- Display appointments based on office preference, such as: by day, week or month; by provider; or by equipment or treatment room.
- Print patient-specific superbills for all appointments scheduled and blank superbills for walk-in patients.

## Enhance Reporting

With 228 reports in Medisoft Reports, reporting in Medisoft Advanced and Medisoft Network Professional has never been better:

- Medisoft Reports includes a wide variety of reports that give unparalleled information on managed care plans, in-depth financial information, marketing statistics, service facility financial information, templates to export data for use in other software and the ability to run custom reports.
- Medisoft Reports Professional (available as an add-on module) offers 368 reports, charts and graphs. It also includes a report server that enables reports to run at scheduled times and be delivered via e-mail, as well as the ability to edit standard reports and create custom reports.



# Improve Performance with Medisoft Clinical

Most physician practices today want a practice management system and electronic medical record (PM/EMR) that work seamlessly together to minimize disruption. At McKesson, we believe a combined PM/EMR should be easy to buy, implement, use and maintain. With Medisoft Clinical, McKesson offers just that.

Medisoft Clinical combines the practice management features of Medisoft v15 with a fully functional electronic medical record at a price point geared to smaller physician practices like yours.

The seamless workflow between the PM and EMR in Medisoft Clinical enables practices to easily perform important tasks like:

- Share demographic information between the two systems to eliminate redundant data entry
- Automatically inform the nurse in the exam room area when a patient is ready for his/her appointment to save staff time
- Create an electronic superbill that is populated with ICD-9 and CPT-4 codes based on the provider's SOAP notes to ensure that codes are captured accurately for optimum reimbursement

The Medisoft Clinical EMR also drives down costs while improving care quality.

- Online records are immediately accessible, which eliminates time and resources dedicated to filing, locating and routing paper charts, as well as the cost of the paper itself.
- Patient data captured in an EMR allows more flexible, detailed clinical reporting required by Pay-for-Performance incentive programs.
- Comprehensive medication management and electronic prescribing capabilities allow practices to take advantage of government and private payor electronic prescribing incentives.
- Encounter documentation reduces transcription costs and improves coding accuracy to reduce denials, improve cash flow and mitigate write-offs.

**The electronic medical record (EMR) component of Medisoft Clinical is a fully functional EMR system. It is proven to reduce the time you spend on tasks not directly related to patient care.**

- **Unique note-centric design** automatically updates the entire chart from the progress note
- **Documentation tools** adapt to each provider's style and offer a choice of data entry methods
- **Health maintenance protocols** are based on age, sex, disease, medications or other conditions specific to the patient
- **Sophisticated coding advisor** for Evaluation and Management codes use both 1995 and 1997 CMS documentation guidelines to optimize coding based on documentation

**"It amazed us how much time we spent handling paper charts and looking for missing charts. Not having to hunt them down freed up so much time for everyone. The frustration level went down considerably."**

**— Bea McLain,  
Office Manager,  
Westshore Family Medicine**